

NDSU Research Foundation

1735 Research Park Drive, Dept. 4400
Fargo, ND 58108-6050



Position Title: Licensing Associate
Entity: NDSU Research Foundation
Salary: Competitive and commensurate with experience

Description: This position will be responsible for handling a substantial portfolio of agricultural and other technologies. Will evaluate disclosed technologies for patent potential and commercial viability. Market a portfolio of new and unlicensed inventions to industry. Draft and negotiate intellectual property agreements.

Minimum Qualifications:

- Bachelor's Degree in science, business, agri-business or other technical field
- Two years relevant agriculture or technology-based industry or University intellectual property, commercialization and licensing experience
- Excellent verbal and written communication skills, with the ability to understand and communicate technical information effectively.
- Entrepreneurial, negotiation and marketing skills
- Proficient computer skills
- Demonstrated ability to work effectively as a team member

Preferred Qualifications:

- Advanced business or science degree preferred
- Four years relevant agricultural, seed or technology-based industry and/or university intellectual property, commercialization and licensing experience
- Knowledgeable in intellectual property and patent prosecution
- Experience in market research, marketing, development and commercialization of emerging technologies
- Business development experience
- Relevant market research and marketing experience

To Apply: Interested persons need to submit the following supporting documents to the NDSU Research Foundation.

- 1) NDSU Research Foundation application form (on our website)
- 2) Cover letter
- 3) Current resume
- 4) Names, addresses and phone numbers of three professional references

Note: Incomplete applications will NOT be considered.

NDSU Research Foundation is an equal opportunity employer.

Visit our website at www.ndsuresearchfoundation.org/employment for a detailed job description and job application